

# FearLess Negotiator

## Mary A. Redmond

FearLess Negotiator, Speaker, Author,  
Body Language Expert



### INTRODUCTION for Workshops

Mary A. Redmond is a speaker, author and negotiator.

For 21 years she negotiated contracts for some of the largest financial institutions in the world including GE Capital, Ford Financial Services, Mellon Bank and Wells Fargo Bank.

For the past 12 years her negotiation efforts have focused on clients who want to better understand the art of negotiation. Some retain Mary as their “hired gun” to negotiate for their companies. Others clients want her as their negotiation trainer and coach.

Mary is the author of a CD training book and manual called *The LeaseSpeakSystem™: Your Guide to Saving Money on Leases*.

She is the co-creator of the DVD program *Men and Women Do it Differently...Negotiate that is!* with Greg Williams, The Master Negotiator.

Recently, Mary completed a live workshop DVD entitled *Negotiate: Be H.E.A.R.D.*

Please help me welcome Mary Redmond, The FearLess Negotiator.